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YOUR STORE REPORT



Sexton Group: Federal grants

It is always good to check the grants that are available and see if any of your jobs qualify. Check out this link for grant information Canada wide.

Pricing



There have been several increases in the market for November. Keep this in mind when quoting, and check with us to confirm accurate pricing of projects.

New Products

Check out some of the new products in the marketplace:

- TJI Joists with Flak Jacket Protection Weyerhaeuser
- High Visibility Fluorescent striped Pink Outdoor Extension cords Cathelle
- Formaldehyde Free Fiberglass Insulation Johns Manville

Contact Calla to find an independent dealer near you.

PRODUCT INFORMATION

Canadian Salt Company Ice melter

Salt has been used in de-icing since the 1940s, providing safety and mobility for motorists, as well as for commercial and emergency vehicles. Without it, winter would be hazardous and chaotic.

[More Info](#)

Garant

What tools to choose to get ready for winter?

Whether you're clearing or shoveling snow, scraping or de-icing, Garant offers the main things to look for to ensure you're buying the right tools to meet your needs.

[More Info](#)

INDUSTRY BUZZ

Home warranty laws "strongest in Canada."

Legislation to be tabled in Alberta this fall seeks to make new-home warranties mandatory for all builders.

Edmonton – The Edmonton Journal [Read More](#)

Help wanted: B.C. needs tradespeople now

British Columbia is recruiting skilled tradespeople from Ireland, Scotland, where unemployment rates are high, but training domestic workers is still key to meeting future demand.

Victoria – The Times Colonist [Read More](#)

South of the border, building costs going through the roof

A heavy increase in the cost of materials and labour shortages are pushing up cost of construction in the United States. Canada, too, has been impacted by lumber shortage due to infestation of bark beetles.

Washington – The Wall Street Journal [Read More](#)

BUSINESS BUZZ

Two kinds of profit

Business coach Mike Draper on why you should consider the difference between gross profit and net profit.

[Read More](#)

Selling yourself on YouTube

We live in a visual world. Karen Hamilton explains why your potential clients are looking for contractors on YouTube and how you can harness this visual marketing tool.

[Read More](#)

MONTHLY TOOL TIP

Cantech: Preparing to paint with masking tape

It may seem simple, but using masking tape properly prior to painting can make the difference between a clean job and a do-over. Cantech offers visual step-by-step tips on how to mask around doors, patterns, and wall seams to help you get the job done right the first time.

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